


2020

ADVOCACY



PLAYBOOK

Your guide to navigating the 2020 Legislative Session and advocating for a pro-business Maryland. 



MARYLAND
Chamber of Commerce

contents

WELCOME	3
ABOUT THE CHAMBER	4
POLICY COMMITTEES	5
CORRESPONDENCE EXAMPLES	7
ADDRESSING PUBLIC OFFICIALS	10
LEADERSHIP DIRECTORY	11
COMMITTEE HEARINGS	13
LEGISLATIVE PROCESS	16
KEY LEGISLATIVE TERMS	18
2020 ANTICIPATED CRITICAL ISSUES	22
DATES OF INTEREST	26
DISTRICT MAP	28
GOVERNMENT AFFAIRS STAFF CONTACTS	29



DEAR ADVOCATES,

Thank you for supporting the Maryland Chamber of Commerce. We are grateful for your membership and your support, which helps us and our partners as we work to make this state the best place to live, work and grow. You can be confident that the Maryland Chamber is leading efforts to strengthen the state's infrastructure, encourage private sector job creation, advocate for you, and advance the state as a nationally and globally competitive leader.

Your support has strengthened us as the leading voice for business in Maryland. In 2019, the Maryland Chamber of Commerce, in conjunction with the Chamber's Legislative and Policy Committees, reviewed 341 bills, tracking and testifying on 157 with significant foreseeable impacts on Maryland's businesses and industries. Maryland Chamber members provide critical analysis and testimonials on each Chamber-considered bill and offer expertise to assist our Government Affairs team.

We need your voice in the coming year to achieve our shared vision of Maryland's economic success.

This manual is for members to use in interacting with legislators and government officials. We hope it helps you and your business become better advocates for your success and that of countless others across the state.

Thank you for investing in your business and in Maryland's future.

Sincerely,

Christine A. Ross, C.C.E., MBA, M.S.
President & CEO
Maryland Chamber of Commerce

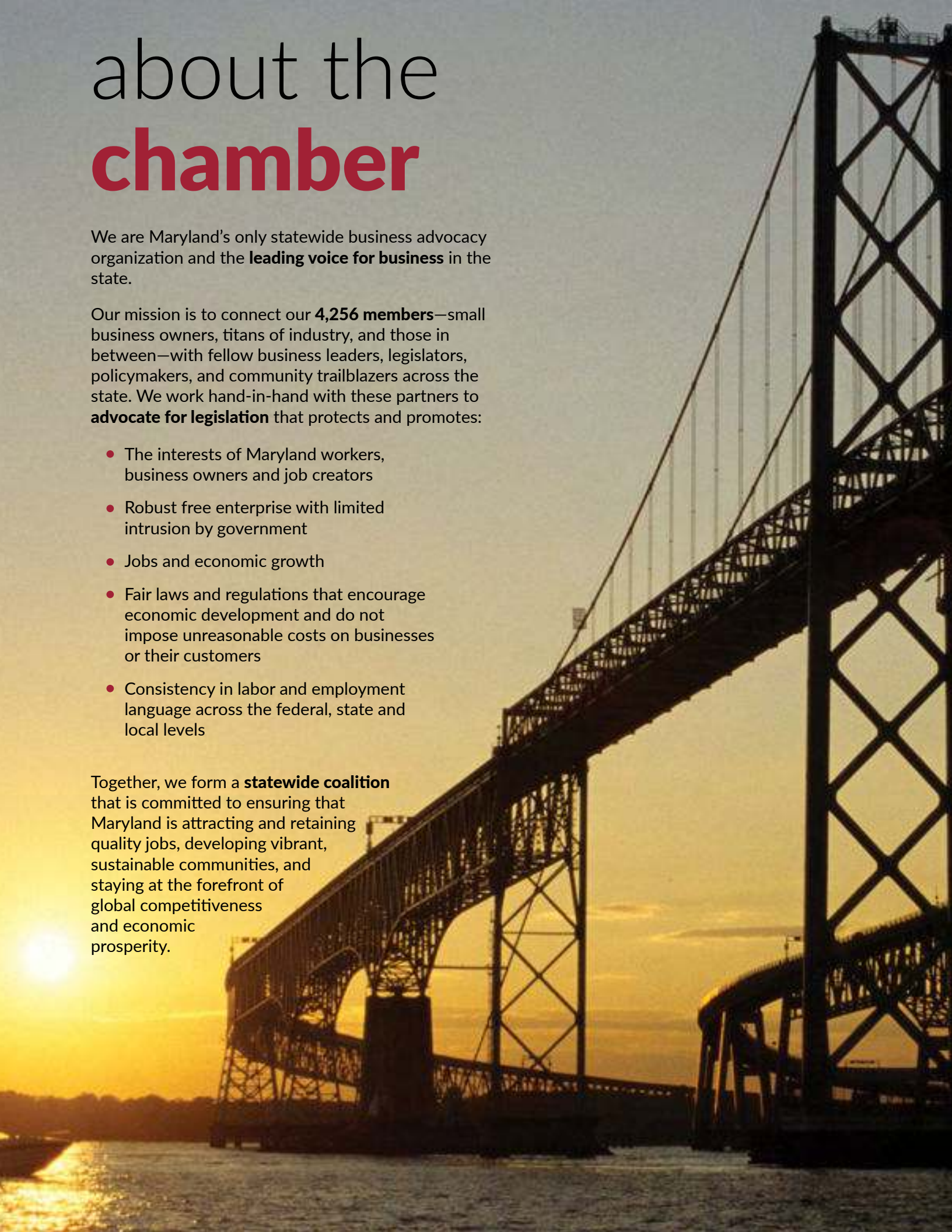
about the chamber

We are Maryland's only statewide business advocacy organization and the **leading voice for business** in the state.

Our mission is to connect our **4,256 members**—small business owners, titans of industry, and those in between—with fellow business leaders, legislators, policymakers, and community trailblazers across the state. We work hand-in-hand with these partners to **advocate for legislation** that protects and promotes:

- The interests of Maryland workers, business owners and job creators
- Robust free enterprise with limited intrusion by government
- Jobs and economic growth
- Fair laws and regulations that encourage economic development and do not impose unreasonable costs on businesses or their customers
- Consistency in labor and employment language across the federal, state and local levels

Together, we form a **statewide coalition** that is committed to ensuring that Maryland is attracting and retaining quality jobs, developing vibrant, sustainable communities, and staying at the forefront of global competitiveness and economic prosperity.



policy committees

OVERVIEW

The Maryland Chamber's subject matter committees bring expertise and experience to the Chamber's advocacy efforts. These committees help guide the Chamber's agenda for policy areas including health care, civil liability and business law.

During Maryland's legislative session, the government affairs team reviews recently introduced bills and resolutions and identifies specific pieces of legislation of particular interest to our members. The government affairs team compiles these bills and distributes them to the relevant policy committee chair(s) to review and approve for consideration. The list of bills for consideration is then sent to the full committee for review before the committee's scheduled conference call. During this conference call, members weigh each issue and decide which position the Chamber should take, if any, and make recommendations to the larger Chamber's Legislative Committee. The Chamber's Legislative Committee will ultimately vote on and approve each of the Chamber's positions. Chamber positions can include: Support, Support with Amendment, Oppose, Hold/Monitor.

For more information or to join a committee, go to mdchamber.org and click on Advocacy/Policy Committees, or email Sr. Policy Analyst Andrew Griffin at agriffin@mdchamber.org for more information.



LEGISLATIVE COMMITTEE

By invitation only

This committee develops the Chamber's position on legislation affecting the business community.

Chair: DENIS DUNN, AT&T Maryland
Vice Chair: IVAN LANIER, Pepco



BUSINESS REGULATION & OPERATIONS COMMITTEE

This committee was first introduced for the 2018 session, and addresses legislative and regulatory issues affecting daily operational activities of businesses.

Chair: TBA



CIVIL LIABILITY COMMITTEE

This committee covers all issues related to tort reform and civil liability of businesses, including opposing efforts to expand exposure to liability and damages (including punitive and non-economic damages) and weaken defenses available to businesses.

Chair: JACK ANDRYSZAK, Law Office of John A. Andryszak



CYBER & TECHNOLOGY COMMITTEE

This committee covers issues related to growing and retaining biotechnology, cybersecurity, and other high-tech business innovators, including a focus on industry infrastructure needs.

Chair: SEAN LOONEY, Comcast NBCUniversal

policy **committees****EDUCATION & WORKFORCE
DEVELOPMENT COMMITTEE**

This committee covers issues addressing education and workforce development and the need for Maryland's students to have affordable access to quality educational and skills-training systems that prepare them for college or career, and the need for Maryland's trades and businesses to hire and retain workers with the right skills and qualifications.

Chair: KATHLEEN MALONEY, Towson University

**ENERGY & ENVIRONMENT
COMMITTEE**

This committee covers all energy and environmental issues. Interest areas include renewable energy sources, stormwater and waste management, pollution control, and land use and judicial review.

*Co-Chairs: JOHN QUINN, Constellation Energy;
PAM METZ KASEMEYER, Schwartz, Metz & Wise,
P.A.*

**HEALTH CARE & PHARMA
COMMITTEE**

This committee covers all healthcare issues, including cost factors, mandated health benefit demands, and regulatory oversights and requirements relative to improving Maryland's current market-based health care system to control costs and improve affordable access to coverage. Additionally, this committee will address issues regarding legislative interaction in the pharmacological discovery and development processes and related areas.

*Chair: DEBORAH RIVKIN, CareFirst BlueCross
BlueShield*

**LABOR & EMPLOYMENT
COMMITTEE**

This committee covers all employment law and workplace regulation issues including mandatory paid leave, paid sick leave insurance, pre-emption of local laws on labor issues, public accommodation laws, non-compete agreements, \$15 minimum wage, and predictive/restrictive scheduling.

*Co-Chairs: FIONA ONG, Shawe Rosenthal LLP;
CRAIG BALLEW, Ferguson, Schetelich & Ballew, P.A.*

**TAXATION COMMITTEE**

This committee covers all taxation issues impacting Maryland's tax climate with the goal of strengthening that climate to help attract and retain businesses, workers, and investment.

*Chair: HERMAN ROSENTHAL, Whiteford, Taylor &
Preston LLP*

**TRANSPORTATION COMMITTEE**

This committee covers all transportation issues, coordinating a broad-based coalition of businesses, trade groups, and associations to advance short- and long-term solutions to state-wide transportation and transit needs.

*Chair: RAGINA AVERELLA, AAA Mid-Atlantic
Vice Chair: LOUIS CAMPION, Maryland Motor Truck
Association*

**WORKERS' COMPENSATION &
UNEMPLOYMENT INSURANCE
COMMITTEE**

This committee covers all workers' compensation and unemployment insurance issues.

Chair: NANCY COURSON, Dirksa & Levin, LLC

correspondence

examples

The following letters are samples to give you ideas about how to correspond with members of the Maryland General Assembly. Please note that Samples #1 and #2 are general letters, while Sample #3 is written for a specific piece of legislation and the effects it would have on your business. When you are asked to write regarding specific pieces of legislation, the Maryland Chamber of Commerce can provide you with all the necessary information and a tailored sample letter for your reference.

SAMPLE #1 **BUSINESS LETTER**

The Honorable [Legislator's Name]
[Legislator's office address]

[Date, if sending by mail]

SUBJECT: [Appropriate subject]

Dear [Del.] [Sen.] [Legislator's Last Name]:

Thank you for your support of jobs in the 2019 Legislative Session. As your constituent and a business owner, I am interested in the General Assembly's favorable treatment of businesses and the reduction of regulations in order continue operation. I am looking forward to your continued support of jobs and the businesses that create them.

Thank you for the work you do for the citizens of Maryland.

Sincerely,
[Your Name]
[Your Title]

correspondence **examples**

SAMPLE #2
GENERAL LETTER

The Honorable [Legislator's Name]
[Legislator's office address]

[Date, if sending by mail]

SUBJECT: [Appropriate subject]

Dear [Del.] [Sen.] [Legislator's Last Name]:

Thank you for your continued support of jobs and economic development. As your constituent, I am most interested in the General Assembly's willingness to enhance the business climate in Maryland by reducing the number of regulations my business faces, and ensuring that the legislature does not pass other onerous mandates this session. The business community is a vital part of our state, creating jobs and expanding our economy. As such, it deserves your support.

Thank you for the work you do for the citizens of Maryland.

Sincerely,
[Your Name] [Your Title]

correspondence **examples**

SAMPLE #3
SPECIFIC POLICY/CONCERN LETTER

The Honorable [Legislator's Name]
[Legislator's office address]

[Date, if sending by mail]

SUBJECT: [Appropriate subject]

Dear [Del.] [Sen.] [Legislator's Last Name]:

I own a [number of employees] business in [location(s) of operation(s)]. I ask you to [support or oppose] [Legislation Name/Number] concerning [issue(s)]. This is an issue that has significant [positive or negative] impacts on my business and my employees.

This bill, if enacted, would [explain effects]. Thank you for your consideration.

Sincerely,
[Your Name]
[Your Title]

addressing public officials

Elected officials bear the “Honorable” address. Cabinet members are appointed and therefore do not bear the “Honorable” address. **Note: Former officeholders and secretaries retain their honorifics after serving. Refer to them by the last office or position they held.**

Position	In Writing	Salutation	In Conversation
Governor	The Honorable (full name) Governor of Maryland	Dear Gov. (last name)	Governor (last name)
Lt. Governor	The Honorable (full name) Lt. Governor of Maryland	Dear Lt. Gov. (last name)	Lt. Governor (last name)
Attorney General	The Honorable (full name) State of Maryland OR Attorney General, State of Maryland	Dear Mr./Madam Attorney General	Attorney General (last name)
Cabinet Secretary	Mr./Ms. (full name) Secretary of (department)	Dear Mr./Madam Secretary	Secretary (last name)
State Senator	The Honorable (full name) Maryland Senate	Dear Sen. (last name)	Senator (last name)
State Delegate	The Honorable (full name)	Dear Del. (last name)	Delegate (last name)
Mayor	The Honorable (full name) Mayor of (city)	Dear Mayor (last name)	Mayor (last name)
City Council	The Honorable (full name)	Dear Councilman/woman (last name)	Councilman/woman (last name)
U.S. Senator	The Honorable (full name) United States Senate	Dear Sen. (last name)	Senator (last name)
U.S. Representative	The Honorable (full name) U.S. House of Representatives	Dear Rep. (last name)	Congressman/woman

leadership directory

EXECUTIVE LEADERSHIP

GOVERNOR

Larry Hogan
100 State Circle
Annapolis, MD 21401
(410) 974-3901

LT. GOVERNOR

Boyd Rutherford
100 State Circle
Annapolis, MD 21401
(410) 974-2461

SECRETARY OF COMMERCE

Kelly Schulz
401 E. Pratt St.
Baltimore, MD 21202
kelly.schulz@maryland.gov
(410) 767-6300

SECRETARY OF LABOR

Tiffany Robinson
500 N. Calvert St., Room 401
Baltimore, MD 21201
tiffany.robinson@maryland.gov
(410) 230-6020

ATTORNEY GENERAL

Brian Frosh
200 St. Paul Place
Baltimore, MD 21202
oag@oag.state.md.us
(410) 576-6300

COMPTROLLER

Peter Franchot
80 Calvert St.
Annapolis, MD 21404
pfranchot@comp.state.md.us
(410) 260-7801

TREASURER

Nancy Kopp
80 Calvert St.
Annapolis, MD 21404
treasurer@treasurer.state.md.us
(410) 260-7533

GENERAL ASSEMBLY LEADERSHIP

PRESIDENT OF THE SENATE

Senator Bill Ferguson (D-46)
3W Miller Senate Office Bldg.
11 Bladen St.
Annapolis, MD 21401
bill.ferguson@senate.state.md.us
(410) 841-3600

SPEAKER OF THE HOUSE OF DELEGATES

Adrienne Jones (D-10)
H-101, State House
100 State Circle
Annapolis, MD 21401
adrienne.jones@house.state.md.us
(410) 841-3800

HOUSE MAJORITY LEADER

Delegate Eric Luedtke (D-14)
350 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
eric.luedtke@house.state.md.us
(410) 841-3110

HOUSE MINORITY LEADER

Delegate Nicholas Kipke (R-31B)
212 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
nicholaus.kipke@house.state.md.us
(410) 841-3421

SENATE MAJORITY LEADER

Senator Guy J. Guzzone (D-13)
121 James Senate Office Bldg.
11 Bladen St.
Annapolis, MD 21401
guy.guzzone@senate.state.md.us
(410) 841-3572

SENATE MINORITY LEADER

Senator J.B. Jennings (R-7)
423 James Senate Office Bldg.
11 Bladen St.
Annapolis, MD 21401
jib.jennings@senate.state.md.us
(410) 841-3706

HOUSE COMMITTEE CHAIRS AND VICE CHAIRS

APPROPRIATIONS, CHAIR

Delegate Maggie McIntosh (D-43)
121 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
maggie.mcintosh@house.state.md.us
(410) 841-3407

APPROPRIATIONS, VICE CHAIR

TBA

ECONOMIC MATTERS, CHAIR

Delegate Dereck E. Davis (D-25)
231 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
dereck.davis@house.state.md.us
(410) 841-3519

ECONOMIC MATTERS, VICE CHAIR

Delegate Kathleen Dumais (D-15)
313 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
kathleen.dumais@house.state.md.us
(410) 841-3052

leadership **directory**

ENVIRONMENT AND TRANSPORTATION, CHAIR

Delegate Kumar P. Barve (D-17)
251 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
kumar.barve@house.state.md.us
(410) 841-3990

ENVIRONMENT AND TRANSPORTATION, VICE CHAIR

Delegate Dana Stein (D-11)
251 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
dana.stein@house.state.md.us
(410) 841-3527

HEALTH AND GOVERNMENT, CHAIR

Delegate Shane E. Pendergrass (D-13)
241 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
shane.pendergrass@house.state.md.us
(410) 841-3139

HEALTH AND GOVERNMENT, VICE CHAIR

Delegate Joseline A. Peña-Melnyk (D-21)
241 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
joseline.pena.melnyk@house.state.md.us
(410) 841-3502

JUDICIARY, CHAIR

Delegate Luke Clippinger (D-46)
101 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
luke.clippinger@house.state.md.us
(410) 841-3488

JUDICIARY, VICE CHAIR

Delegate Vanessa E. Atterbeary (D-13)
101 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
vanessa.atterbeary@house.state.md.us
410-841-3471

WAYS AND MEANS, CHAIR

Delegate Anne R. Kaiser (D-14)
131 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
anne.kaiser@house.state.md.us
(410) 841-3036

WAYS AND MEANS, VICE CHAIR

Delegate Jay Walker (D-26)
131 House Office Bldg.
6 Bladen St.
Annapolis, MD 21401
jay.walker@house.state.md.us
(410) 841-3581

SENATE COMMITTEE CHAIRS AND VICE CHAIRS

BUDGET AND TAXATION, CHAIR

Senator Nancy J. King (D-39)
3W Miller Senate Office Bldg.
11 Bladen St.
Annapolis, MD 21401
nancy.king@senate.state.md.us
410-841-3686

BUDGET AND TAXATION, VICE CHAIR

TBA

EDUCATION, HEALTH AND ENVIRONMENTAL AFFAIRS, CHAIR

Senator Paul G. Pinsky (D-22)
2W Miller Senate Office Bldg.
11 Bladen St.
Annapolis, MD 21401
paul.pinsky@senate.state.md.us
(410) 841-3155

EDUCATION, HEALTH AND ENVIRONMENTAL AFFAIRS, VICE CHAIR

Senator Shirley Nathan-Pulliam (D-44)
2W Miller Senate Office Bldg.
11 Bladen St.
Annapolis, MD 21401
shirley.nathan.pulliam@senate.state.md.us
(410) 841-3612

FINANCE, CHAIR

Senator Delores G. Kelley (D-10)
3E Miller Senate Office Bldg.
11 Bladen St.
Annapolis, MD 21401
delores.kelley@senate.state.md.us
(410) 841-3606

FINANCE, VICE CHAIR

Senator Brian J. Feldman (D-15)
104 James Senate Office Bldg.
11 Bladen St.
Annapolis, MD 21401
brian.feldman@senate.state.md.us
(410) 841-3169

JUDICIAL PROCEEDINGS, CHAIR

Senator Bobby A. Zirkin (D-11)
2E Miller Senate Office Bldg.
11 Bladen St.
Annapolis, MD 21401
bobby.zirkin@senate.state.md.us
(410) 841-3131

JUDICIAL PROCEEDINGS, VICE CHAIR

Senator William C. Smith, Jr. (D-20)
2E Miller Senate Office Bldg.
11 Bladen St.
Annapolis, MD 21401
will.smith@senate.state.md.us
(410) 841-3634

committee hearings

GENERAL ASSEMBLY COMMITTEE HEARING INFORMATION

SENATE COMMITTEES (MILLER SENATE OFFICE BUILDING)

BUDGET AND TAXATION COMMITTEE (B&T)

LOCATION: 3 WEST (THIRD FLOOR) MILLER SENATE OFFICE BUILDING, 11 BLADEN ST.
PHONE: 410-841-3690

TESTIMONY INFORMATION REQUIRED:

- Oral testimony sign-up deadline: 30 minutes prior to hearing start time, day of hearing
- Written testimony sign-up deadline: 11 a.m., day of hearing
- Number of copies required: 30
- Hearing time: typically scheduled at 1 p.m., but often later during the latter part of the legislative session

EDUCATION, HEALTH AND ENVIRONMENTAL AFFAIRS COMMITTEE (EHEA)

LOCATION: 2 WEST (SECOND FLOOR) MILLER SENATE OFFICE BUILDING, 11 BLADEN ST.
PHONE: 410-841-3661

TESTIMONY INFORMATION REQUIRED:

- Oral testimony sign-up deadline: noon, day of hearing
- Written testimony sign-up deadline: noon, day of hearing
- Number of copies required: 25
- Hearing time: typically scheduled at 1 p.m., but often later during the latter part of the legislative session

FINANCE COMMITTEE (FIN)

LOCATION: 3 EAST (THIRD FLOOR) MILLER SENATE OFFICE BUILDING, 11 BLADEN ST.
PHONE: 410-841-3677

TESTIMONY INFORMATION REQUIRED:

- Oral testimony sign-up deadline: 12:15 p.m., day of hearing
- Written testimony sign-up deadline: noon, day of hearing
- Number of copies required: 20 (must be collated and stapled)
- Hearing time: typically scheduled at 1 p.m., but often later during the latter part of the legislative session

committee **hearings**

JUDICIAL PROCEEDINGS COMMITTEE (JPR)

*LOCATION: 2 EAST (SECOND FLOOR) MILLER SENATE OFFICE BUILDING, 11 BLADEN ST.
PHONE: 410-841-3623*

TESTIMONY INFORMATION REQUIRED:

- Oral testimony sign-up deadline: 12:15 p.m., day of hearing
- Written testimony sign-up deadline: noon, day of hearing
- Number of copies required: 16 (do not use plastic covers, binders or other materials)
- Hearing time: typically scheduled at 1 p.m., but often later during the latter part of the legislative session

HOUSE COMMITTEES (HOUSE OFFICE BUILDING)

APPROPRIATIONS COMMITTEE (APP)

*LOCATION: ROOM 121, HOUSE OFFICE BUILDING, 6 BLADEN ST.
PHONE: 410-841-3407*

TESTIMONY INFORMATION REQUIRED:

- Oral testimony sign-up deadline: 15 minutes prior to scheduled start time, day of hearing
- Written testimony sign-up deadline: Two hours prior to scheduled start time, day of hearing
- Number of copies required: 40 (three-hole punched)
- Hearing time: typically scheduled at 1 p.m., but often later during the latter part of the legislative session

ECONOMIC MATTERS COMMITTEE (ECM)

*LOCATION: ROOM 231, HOUSE OFFICE BUILDING, 6 BLADEN ST.
PHONE: 410-841-3519*

TESTIMONY INFORMATION REQUIRED:

- Oral testimony sign-up deadline: 12:30 p.m., day of hearing
- Written testimony sign-up deadline: noon, day of hearing
- Number of copies required: 35 (must be collated and stapled)
- Hearing time: typically scheduled at 1 p.m., but often later during the latter part of the legislative session

ENVIRONMENTAL AND TRANSPORTATION COMMITTEE (E&T)

*LOCATION: ROOM 251, HOUSE OFFICE BUILDING, 6 BLADEN ST.
PHONE: 410-841-3990*

TESTIMONY INFORMATION REQUIRED:

- Oral testimony sign-up deadline: 12:30 p.m., day of hearing
- Written testimony sign-up deadline: 11:45 a.m., day of hearing
- Number of copies required: 35

committee hearings

- Hearing time: typically scheduled at 1 p.m., but often later during the latter part of the legislative session

HEALTH AND GOVERNMENT OPERATIONS COMMITTEE (HGO)

*LOCATION: ROOM 241, HOUSE OFFICE BUILDING, 6 BLADEN ST.
PHONE: 410-841-3770*

TESTIMONY INFORMATION REQUIRED:

- Oral testimony sign-up deadline: 12:30 p.m., day of hearing
- Written testimony sign-up deadline: noon, day of hearing
- Number of copies required: 35
- Hearing time: typically scheduled at 1 p.m., but often later during the latter part of the legislative session

JUDICIARY COMMITTEE (JUD)

*LOCATION: ROOM 101, HOUSE OFFICE BUILDING, 6 BLADEN ST.
PHONE: 410-841-3488*

TESTIMONY INFORMATION REQUIRED:

- Oral testimony sign-up deadline: 12:30 p.m., day of hearing
- Written testimony sign-up deadline: Two hours prior to scheduled start time, day of hearing
- Number of copies required: 30
- Hearing time: typically scheduled at 1 p.m., but often later during the latter part of the legislative session

WAYS AND MEANS COMMITTEE (W&M)

*LOCATION: ROOM 131, HOUSE OFFICE BUILDING, 6 BLADEN ST.
PHONE: 410-841-3469*

TESTIMONY INFORMATION REQUIRED:

- Oral testimony sign-up deadline: One hour prior to scheduled start time, day of hearing
- Written testimony sign-up deadline: One hour prior to scheduled start time, day of hearing
- Number of copies required: 35
- Hearing time: typically scheduled at 1 p.m., but often later during the latter part of the legislative session

legislative process

DRAFTING

Bills can be requested by anyone for any reason; however, only a current legislator can introduce a bill.

INTRODUCTION

Once a bill is drafted and ready for introduction, it is presented to whichever chamber the legislator belongs. The Office of the Senate President or House Speaker will assign the bill a committee (or committees) where it will be heard.

COMMITTEE HEARING

The chair of the committee where the bill is assigned sets a hearing date where the sponsor will present and be met with proponents and opponents of the bill. (Not all bills are heard in committee.)

COMMITTEE VOTE

After the hearing, the committee debates and votes on the bill. During this time, legislators can request amendments and vote to either issue a favorable report, allowing the bill to advance, or an unfavorable report, killing the bill. They may also do nothing, which holds the bill in committee.

SECOND READER

If the bill receives a favorable report, it advances to the floor of its respective chamber where it will be read again and thus becomes a “second reader.”

Here, legislators can propose amendments, which must be approved by either the sponsor of the bill or a majority of legislators present.

THIRD READER

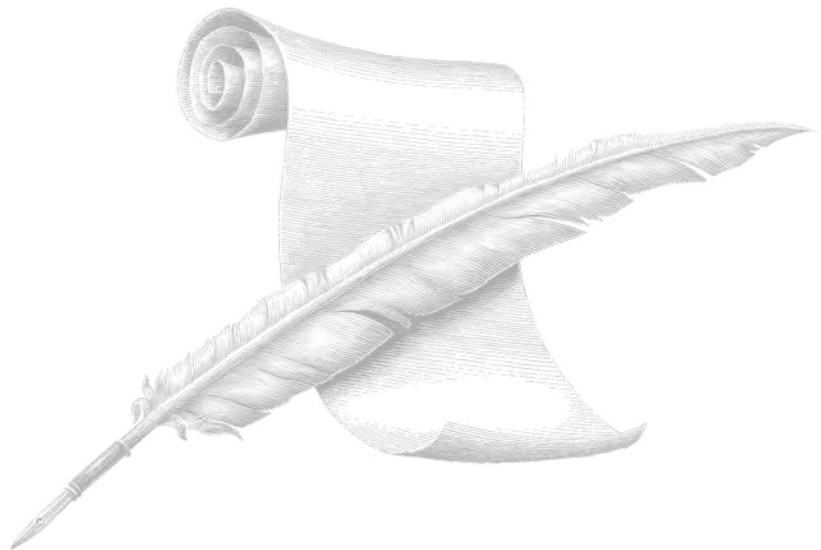
Barring any procedural motions, the bill is ordered to be printed for third reader. Once the bill hits third reader, no amendments can be made, and it can only be voted in favor (yea) or against (nay).

INTRODUCED IN OPPOSITE CHAMBER

If the bill passes third reader, it moves to the opposite chamber, where the whole process resets. If the bill is voted down, it dies and cannot be revised.

REPEAT IN OPPOSITE CHAMBER

The procedure is generally repetitive, except that when the bill is heard in the opposite chamber’s committee, testimony is generally restricted to the sponsor and, depending on committee, one opponent. Amendments can be made in committee or second reader in this opposing chamber.



legislative **process**

SIGN/VETO

If the bill passes third reader in the opposite chamber and there are no differences from the version that passed the first and second chambers, then the bill has passed. It is sent to the governor, who can sign the bill into law, veto the bill (sending it back to the General Assembly), or allow the bill to become law without his signature. If the bill is vetoed, the General Assembly can override it with 3/5 margin in both chambers. If there are not enough votes to overturn the veto, the veto is sustained and the bill dies.

CONFERENCE COMMITTEE

If the bill passes both chambers, but has incurred amendments in the second chamber, a compromise bill is required. The leaders of the House and Senate assemble a conference committee. Once the conference committee issues its report, the compromise bill is presented to both chambers for a vote. If the chambers concur with the conference committee, the bill is passed and presented to the governor. If the chambers do not concur with the conference committee, the bill fails.



key legislative terms

ADOPT

To approve an action (i.e., an amendment, committee report, motion).

AMEND

To make a change in a bill or a law.

ATTORNEY GENERAL'S BILL LETTERS

The letters that examine the legal sufficiency of the bills passed by the General Assembly. The Attorney General's Office prepares the letters and submits them to the governor before the approval or veto of bills.

BILL

A proposed law presented for approval to a legislative body.

BILL NUMBER

The number the secretary of the Senate or the chief clerk of the House assigns to a bill at the time of introduction. The bill retains the same number if it moves to the opposite chamber.

BILL STATUS

The current standing of a bill.

CHAIR

The presiding officer of a chamber or of a committee.

CHAPTER NUMBER

The number the secretary of state assigns to a bill after the governor signs the bill. Chapter numbers are issued in the numerical order in which the bills are signed.

CODE

The Annotated Code of Maryland, the codified statutory laws of Maryland.

COMMITTEE REPORT

The report a committee submits to the chambers listing actions taken on bills (i.e., favorable, favorable with amendments, unfavorable, re-referred, or referred for interim study).

COMMITTEE REPORTING COURTESY DATES

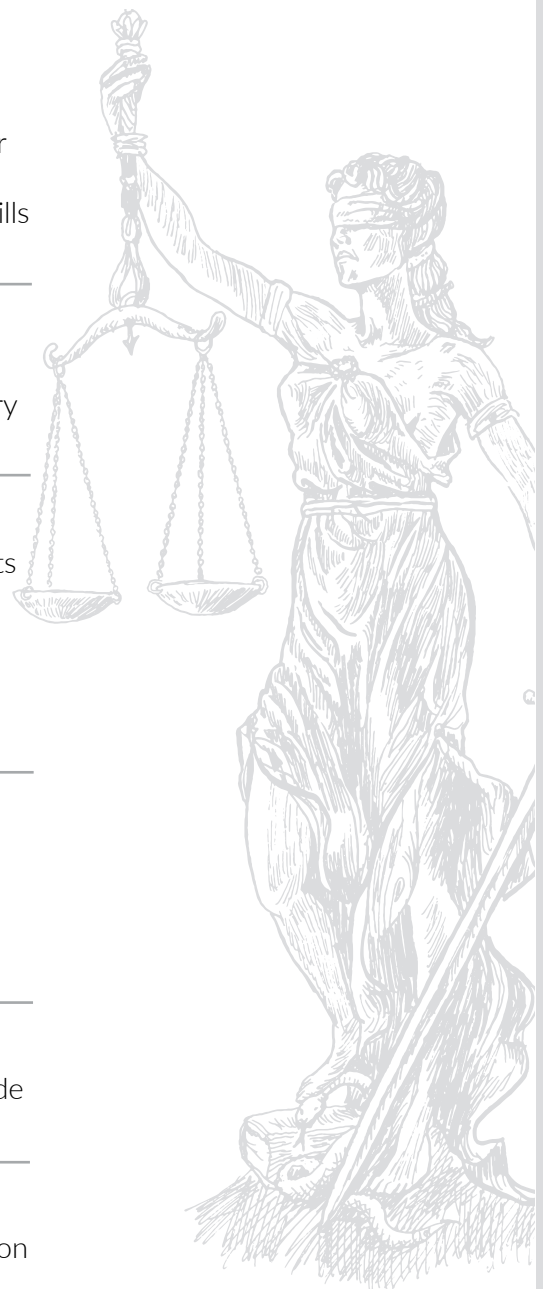
The date by which each chamber's committees report their own bills to the floor.

COMMITTEE REPRINT

The reprinting of a bill to include committee amendments.

CONCUR

One chamber approves an action taken by the other chamber.



key legislative **terms****CONFERENCE COMMITTEE**

Three members from each chamber, or five in the case of the budget conference committee (appointed by the presiding officers), who work to resolve the differences in a bill passed by both chambers. A bill does not pass the General Assembly unless each chamber passes the bill in identical form.

CONFERENCE COMMITTEE REPORT

The report the conference committee submits to the chambers for final passage of a bill. The report may consist of adopting, rejecting, or adding amendments. Each chamber must adopt the report and then vote for final passage of the bill.

CROSSOVER DATE

Each chamber sends to the other chamber those bills it passes favorably by this date.

ENACTED

A bill is enacted when the bill becomes a law (i.e., is signed by the governor) and takes effect.

ENROLLED (PASSED ENROLLED)

A bill is an enrolled bill if it was amended in the opposite chamber.

FAILED

A bill's status after failing to receive a majority vote on the chamber floor.

FIRST READER

A bill as printed for the first time with its assigned bill number.

FIRST READING

Introduction of a bill in its presenting legislator's chamber, where it is "read across the desk" for the first time and assigned to a standing committee.

FISCAL AND POLICY NOTE

An analysis prepared by the Department of Legislative Services of a bill's impact on state and local revenues and expenditures. It also identifies any mandated appropriations in the state budget and any mandates on local governments; describes the impact on small businesses; describes current law; and, if relevant, outlines the background relating to the proposal. Beginning with the 2017 session, a fiscal and policy note is "revised" when an adopted amendment necessitates a change; a fiscal and policy note is also "revised" if it is changed for any other reason.

FISCAL YEAR

For Maryland's government, July 1 - June 30.

FLOOR

That portion of the chamber reserved for members and officers of the assembly or other persons granted access.

GREEN BAG

The bag in which gubernatorial appointments that require legislative approval are delivered to the chamber floors. Such appointments are submitted to the General Assembly by the 40th day of the session (Art. II, Sec. 13, MD Constitution).

GUARANTEE DATE

The cutoff date for a bill to be guaranteed a committee hearing in its chamber of origin.

JOINT RESOLUTION

A resolution passed in both chambers as a statement on a public issue, a request of the governor or a government office, or establishment of a task force. With certain exceptions, joint resolutions do not have the effect of law.

LAIID OVER

Postponement of floor action on an amended bill for one legislative day.

LEGISLATIVE DAY

Length of time from convening a session in the chamber until adjournment; may be longer or shorter than a calendar day (e.g., a session that continues into a second calendar day without adjourning is one legislative day). If a chamber adjourns and reconvenes on the same day, that constitutes two legislative days.

key legislative **terms****LR**

An identifying number given by the Department of Legislative Services to a bill request until the bill is introduced and assigned a bill number. A bill becomes public only when assigned a bill number.

MOTION

Proposal of an action.

MOVE THE PREVIOUS QUESTION

Ending debate and returning to the question on the floor.

PASSED

The status of a bill receiving a favorable vote by the majority of legislators.

PREFILED

The status of a bill drafted, by request, by the Department of Legislative Services prior to a legislative session for introduction in that session. Prefiling dates are set by law.

QUORUM

The minimum number of members of a chamber or committee required for the transaction of business.

QUORUM CALL

Action used to establish the presence of the majority required to transact business.

REASSIGNED

Assignment of a bill from one

committee to another.

REFERRED

The action of assigning a legislative measure to a committee or committees.

REFERRED FOR INTERIM STUDY

The status of a bill when a committee asks to study it during the nine-month interim.

RE-REFERRED

The status of a bill reassigned to a different committee after the original referral.

REFERENDUM

The power of the registered voters, under certain conditions, to petition an act of the last General Assembly, with certain exceptions, for approval or disapproval at the next general election.

REJECT

The voting down or failing of an action (e.g., an amendment).

RETURNED PASSED

The status of a bill passed in its chamber of origin and returned by the opposite chamber without amendments.

ROLL CALL

The recording of names of members present in the chamber to establish a quorum or to take a vote on an issue before the body.

SECOND READING

The status of a bill reported out of committee and brought to the chamber floor for preliminary approval. Committee and floor amendments may be added to the bill at this time. (The bill is not reprinted for second reading.)

SIMPLE RESOLUTION

A form of legislative measure introduced in only one chamber of the General Assembly and used for the regulation of business only within the chamber of origin.

SINE DIE

The final adjournment of a session, without adjourning to a specific time or date. Informally, the last day of the legislative session.

SESSION LAWS

The compilation of all the chapters (the bills the governor signs) from a legislative session.

SPECIAL ORDER

Postpones floor action on a bill until a definite date or time.

SUNSET PROVISION

Provides that a provision of the law is automatically repealed on a specific date, unless the General Assembly reenacts the law.

SUSPEND THE RULES

To set aside the rules temporarily

key legislative **terms**

by a 2/3 vote to allow a certain action.

THIRD READER

A bill that is printed after second reading in the chamber of origin, including adopted amendments.

THIRD READING

The final vote on a bill in each chamber. The third reading vote is recorded.

VETO

Action the governor takes to prevent enactment of a bill passed by the General Assembly. At the next session the General Assembly may override the governor's veto with a 3/5 vote in each chamber (except in an election year when overrides are not feasible).



2020 anticipated critical issues



BUSINESS REGULATION & OPERATIONS

We work to ensure policies are created that benefit the employer-employee relationship and allow businesses to be competitive with their workforce. We address regulatory issues affecting daily operational activities and support legislation that allows market force principles to work in the state's economy.

ANTICIPATED CRITICAL ISSUES:

- **Economic Impact Analyses on Regulations Impacting Small Businesses:** provides economic analyses on proposed and drafted regulations promulgated by state agencies
- **Prohibitions on Consumer Contract Renewal Terms:** places unnecessary restrictions on contract renewal provisions and imposes unreasonable financial and criminal penalties on a merchant



CIVIL LIABILITY

We believe the civil law system should not punish lawful commerce. We address issues related to tort reform and civil liability, including opposing efforts to expand exposure to liability and damages that weaken businesses' defenses.

ANTICIPATED CRITICAL ISSUES:

- **Punitive Damages:** changes to Maryland's current definition for punitive damages could increase the cost of doing business in the state
- **Non-economic Damages:** increases businesses' liability exposure and corresponding liability insurance premium



CYBER & TECHNOLOGY

We believe the fields of cyber and technology are important and growing sectors of Maryland's economy. We support the development of policies that encourage and facilitate growth, entrepreneurship and innovation.

ANTICIPATED CRITICAL ISSUES:

- **Net Neutrality:** reinstates rolled-back federal regulations on the internet creating challenges and inconsistencies for businesses that work across state lines

2020 anticipated **critical issues**

- **Cybersecurity and Biotechnology Investment Tax Credits:** advances existing credit programs and increases incentives for research and development
- **Data Privacy:** attempts to create new customer data privacy regulations, causing confusion and inconsistencies for businesses that operate in multiple states and a false sense of security for consumers
- **Broadband:** encourage and remove barriers to the continued deployment of broadband technology, including 5G, throughout the state



EDUCATION & WORKFORCE DEVELOPMENT

We ensure that Maryland fosters an educational and vocational ecosystem focused on developing, retaining, and attracting a more globally competitive workforce. We believe in strategies that seamlessly link education and workforce development and embed skills-based learning into academic instruction.

ANTICIPATED CRITICAL ISSUES:

- **Kirwan Commission Funding:** supports a robust education system that is efficiently financed through alternatives that do not unduly burden job creators
- **Apprenticeship and Intern Tax Credits:** expands the pool of apprenticeship and career technical education opportunities for the next generation of workers
- **Second Chance Employment:** expand educational attainment for currently and formerly incarcerated Marylanders, while protecting employers from liability associated with hiring



ENERGY & ENVIRONMENT

We support community and business endeavors that sustain, enhance, protect and conserve Maryland's natural resources for present and future generations. At the same time, we work to maintain the balance between economic need and environmental concern.

ANTICIPATED CRITICAL ISSUES:

- **Climate Change, including but not limited to, initiatives regarding renewable energy portfolio standards, clean energy goals, and transportation sector requirements:** Supporting the development of clean and renewable energy sources and transportation initiatives, while setting reasonable time-tables for businesses to meet the goals and objectives and ensuring the protection of the manufacturing and transportation sector businesses and related employment
- **Carbon Tax:** creates a tax on Maryland businesses for the use of gasoline, natural gas and other greenhouse gases, substantially increasing the costs to Marylanders—while having no impact on emissions originating in other states
- **Plastics and Chemicals Ban:** attempts to prevent employers and customers from using or selling what are otherwise legal products



HEALTH CARE & BIOPHARMA

We believe in meaningful health care reform that allows employers to best meet the needs of their employees. We oppose mandated health benefit demands, as well as regulatory oversight and

2020 anticipated **critical issues**

We believe in meaningful health care reform that allows employers to best meet the needs of their employees. We oppose mandated health benefit demands, as well as regulatory oversight and

ANTICIPATED CRITICAL ISSUES:

- **Pharmaceutical Pricing and Availability:** addresses concerns with cost and availability of prescription drugs; we strive for balance between patient affordability and restrictions on manufacturers



LABOR & EMPLOYMENT

We seek to maintain a balance in the relationship between employees and employers within the state. We work to ensure policies are created that promote fairness, reduce excessive mandates and protect job creator interests.

ANTICIPATED CRITICAL ISSUES:

- **Easing labor regulations**
 - - **Pre-emption:** language in labor bills that allows for a single law for the state instead of a patchwork among hundreds of jurisdictions
- **Salary history:** forbids an employer from inquiring about a job applicant's previous salary history and prohibits the ability for an employer to offer a salary other than what was advertised
- **Restrictive Scheduling:** enacts unreasonably restrictive employee shift scheduling requirements
- **Paid Family Leave Benefits:** Potentially establishes yet another paid leave mandate for employers, as well as new expansive leave entitlements



TAXATION

We support tax policy reform that reduces the cost of doing business. It is our goal to strengthen the state's competitive tax climate to help attract and retain businesses, talent and investment.

ANTICIPATED CRITICAL ISSUES:

- **Corporate Income Tax Rate Reduction:** reduces the corporate income tax rate from 8.25 percent to Seven percent, supporting the state's economic competitiveness
- **Tax Relief for Pass-through Businesses:** positively reforms how Maryland small businesses are treated under the state's personal income tax system
- **Corporations and Business Entities – Filing Fees and Combined Reporting:** effects corporate income tax reporting for retail sales and food services corporations, creating disadvantages for small businesses in the state



TRANSPORTATION & INFRASTRUCTURE

We believe improved state transportation networks boost economic opportunity. We work to advance short- and long-term answers to statewide transportation and transit needs. We support sustainably funded solutions that safely and reliably transport people and goods.

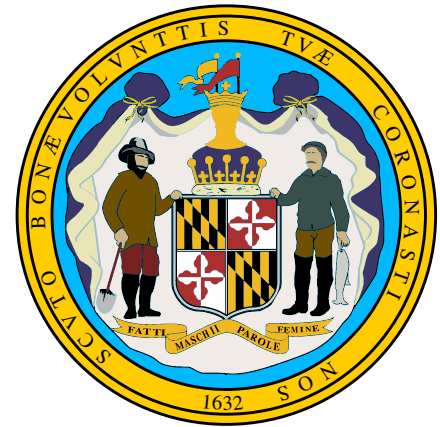
ANTICIPATED CRITICAL ISSUES:

2020 anticipated **critical issues**

- **Transportation funding:** ensures that the state's investment in critical infrastructure projects continues to be a priority in order to improve the safe and efficient movement of people and goods
 - **5G/Small Cell:** allows for the efficient installation and expansion of fifth-generation wireless broadband technology across the state
 - **Public Safety:** provides for positive quality of life that helps bring businesses to the state and in turn job opportunities and economic expansion
-



dates of interest



JAN

8
GENERAL ASSEMBLY CONVENES

15 (8TH DAY)

Final date for the Governor to introduce budget bill and capital budget bill

17 (10TH DAY)

Final date for submission of Executive Orders reorganizing the Executive Branch of State Government; either Chamber may disapprove by resolution within 50 days

17 (10TH DAY)

SENATE AND HOUSE BILL REQUEST GUARANTEE DATE

20 (13TH DAY)

Administration bills introduced in the Senate after this date referred to Senate Rules Committee

TBA

Governor delivers the State of the State Address (noon)

FEB

3 (27TH DAY)
SENATE BILL INTRODUCTION DATE

Senate bills introduced after this date referred to the Senate Rules Committee

6 (30TH DAY)

Day before House Bill Introduction Date; "Hopper" will close at 5 p.m.

7 (31ST DAY)

HOUSE BILL INTRODUCTION DATE

House bills introduced after this date referred to House Rules and Executive Nominations Committee

16 (40TH DAY)

"Green Bag" appointments submitted by Governor (Delivered Friday, February 14)

 dates of **interest**
MAR
2 (55TH DAY)

Final date for introduction of bills without suspension of Rules

10 (63RD DAY)

Committee Reporting Courtesy Date – Each Chamber’s committees to report their own bills by this date

16 (69TH DAY)

Opposite Chamber Bill Crossover Date – Each Chamber to send to other Chamber those bills it intends to pass favorably

30 (83RD DAY)

Budget bill to be passed by both Chambers

APR
8 (90TH DAY)
ADJOURNMENT – “SINE DIE”

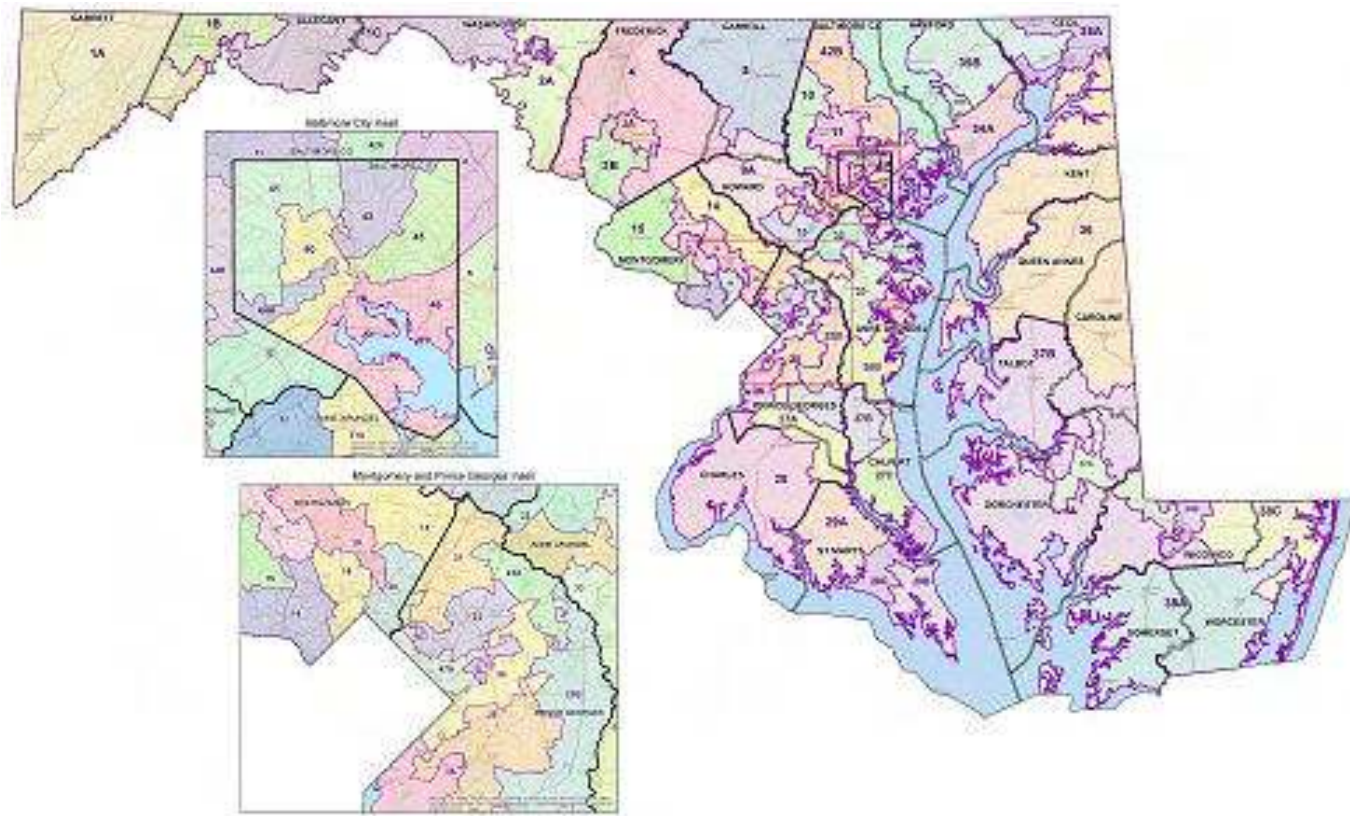
Senate bills introduced after this date referred to the Senate Rules Committee

28

Maryland Presidential Primary Election

district map

MARYLAND LEGISLATIVE DISTRICTS



staff

contacts



**VICE PRESIDENT,
GOVERNMENT AFFAIRS**

ASHLEY DUCKMAN

aduckman@mdchamber.org

Office: (410) 269-0642 x112

Cell: (443) 789-9605



SENIOR POLICY ANALYST

ANDREW GRIFFIN

agriffin@mdchamber.org

Office: (410) 269-0642 x114